

# MAKING IDEAS HAPPEN

# Overcoming the Obstacles Between Vision and Reality

# **SCOTT BELSKY**

**SCOTT BELSKY** is the founder and CEO of Behance, a management consulting firm which specializes in helping creative thinkers put their ideas into action. Prior to that, Mr. Belsky worked for Goldman Sachs Group, Inc. on their Pine Street Leadership Development Initiative. He has appeared on *ABC News* and *MSNBC* and is a regular contributor on American Express's *Open Forum*. Mr. Belsky is a graduate of Cornell University and Harvard Business School.

The Web site for this book is at www.MakingldeasHappen.com.

ISBN 9871-77544-003-1

**SUMMARIES.COM** is a concentrated business information service. Every week, subscribers are e-mailed a concise summary of a different business book. Each summary is about 8 pages long and contains the stripped-down essential ideas from the entire book in a time-saving format. By investing less than one hour per week in these summaries, subscribers gain a working knowledge of the top business titles. Subscriptions are available on a monthly or yearly basis. Further information is available at www.summaries.com.



#### **MAIN IDEA**

"Genius is 1 percent inspiration and 99 percent perspiration."

Thomas Edison

Whether Edison was joking or not, most creative people will agree raw ideas are easy to come by. It's the translation of those ideas into action that counts and it's here the most added value is created. You need a system which turns worthwhile ideas into realities in order to succeed.

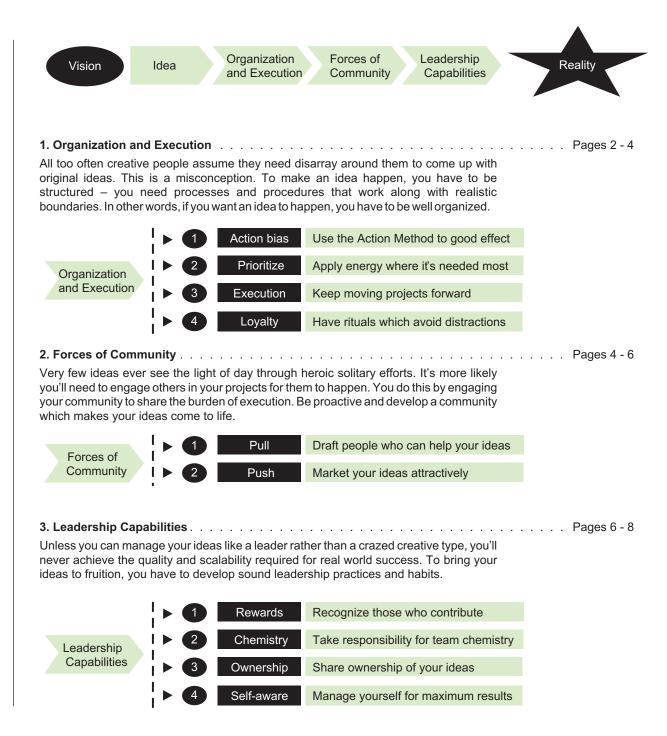
To empower ideas to make the challenging but necessary transition from vision to reality, three sets of tools are required:

- 1 Organization and Execution you need systems which will prioritize what's most important and manage your creative energy. These systems have to be highly flexible because the world is changing constantly.
- 2 Forces of Community you need practical ways to let others in your personal networks take your raw ideas and help polish and refine them further.
- 3 Leadership Capabilities you need the input of experienced people who can make your idea sustainable, scalable and ultimately successful.

The undeniable fact is making ideas happen is always going to be a challenge. New and creative ideas invariably upset the status quo and working against the grain is hard work. If you build worthwhile toolsets in these three areas, you at least improve your odds of getting your ideas from vision to reality. That's the best you can hope for.

"Ideas don't happen because they are great – or by accident. The misconception that great ideas inevitably lead to success has prevailed for too long. You must transform vision into reality. Far from being a stroke of creative genius, this capacity to make ideas happen can be developed by anyone. You just need to modify your organizational habits, engage a broader community, and develop your leadership capability."

- Scott Belsky



# **Summaries.Com**

## The Ultimate Business Library



We condense **300+ page** business books into **8-page** summaries.

By reading summaries, you'll get the **key ideas** in **30 mins**, so you can spend more time turning your ideas into **dollars**.

### Knowledge is Power — Invest in Your Future

For just \$2 per week, you will...

- > Learn from the mistakes and success of the smartest people in business;
- > Get fresh ideas, strategies & motivation that could be worth millions to you;
- > Follow emerging trends, so you can catch the wave before your competitors do;
- > Catch up on the classics you always wanted to read.

